

We live in a digital age that has enabled the global workforce to be better connected, more interactive and have access to information immediately available. Unfortunately, this frequently results in less face-to-face interaction as it is often easier for a manager to fire off an email than speak to an employee directly. Consequently, some maintain that today's workforce is less engaged in the company than they should be. One possible solution is MBWA, which stands for management by walking (or wandering) around.

MBWA is not new. Although one historian, S.B. Oates, maintains that it goes back to Abraham Lincoln, who informally inspected the Union Army troops during the American Civil War, it was pioneered by the two founders of Hewlett-Packard and became popular in the early 1980s and 90s. However, it was the management guru Tom Peters who, having studied successful companies and their practices, turned MBWA into a buzzword, stating in his book "A Passion for Excellence" that he saw managing by wandering around as the basis of leadership and excellence.

At this point, some managers might think that MBWA is not necessary in their company since it already has an open-

door policy. This means that all the managers' office doors are left open in order to encourage every worker to feel free to enter any office and approach a manager at any level in order to discuss any subject at any time. Well, that's the theory. In practice, this rarely happens. Many corporate cultures are such that managers are seen as being distant and unapproachable, particularly by junior members of the department or workers on the front line. Staff might feel intimidated by managers who they perceive as important people whose time is too valuable to be wasted by a relatively trivial problem. Open-door policies are often not enough on their own to help organisations solve problems close to where the problems occur. This is where MBWA may help to bridge the gap.

So, what exactly is MBWA and how does it work in practice? It is, in fact, just what the expression implies. A manager or supervisor takes time to drop in on the employees' workplaces for an informal chat. Talking with people face to face gives them a sense of how they feel towards their work, how things are going and hopefully find out if anything is troubling them or causing problems. The emphasis is on casual, impromptu discussions where there is no obvious agenda. This may involve chatting at the coffee machine, in the corridors or wherever the employee works, be it in an office, warehouse or on the shop floor. The aim is to break down barriers to communication so the discussions should be relaxed and not stiff or formal.

MANAGEMENT BY WALKING AROUND

MBWA should be a regular part of your daily work but not as part of a schedule organised in advance. You will find out more when people aren't expecting you and are unprepared for your visit. Be certain to visit everyone who reports to you or is in the team and avoid spending more time with one particular group or only speaking with those of a certain rank. You don't want to be accused of favouritism or create office rumours. Take this opportunity to inform employees of the company's goals and visions, philosophy and values. Although you will be talking with people, the emphasis is on listening to what they are saying and understanding who they are, what they do and the issues they face. Ask for feedback, encourage suggestions for doing things better, listen to their ideas for improvements or making work easier and, when back in your office, reflect on what they say and take effective action. If someone's suggestion leads to a positive outcome, give credit where it's due and make it known whose idea it was. This will encourage others to speak out in the future. If there's a problem or question, be willing to give help either on the spot or, if that's not possible, get back to the person at a later date. However, should you see someone underperforming or witness a situation that gives rise to criticism, don't react immediately. Keep it in mind and deal with it at a later time in a different setting.

MBWA is not only about company issues. Discovering which football team someone supports, whose child has chickenpox or who is training to take part in a marathon is not wasting company time. Being able to comment on this at a later date plays a role in breaking down barriers to communication and helps your staff to see you as a person and not just a boss. It not only makes you more approachable but increases company morale.

It may sound easy but don't expect immediate success. At the beginning you may find that workers are suspicious and feel they are being spied on or they may give the impression that you are a distraction they would rather do without. There will also be limitations which could restrict the effectiveness of the MBWA such as geographic locations - there is only so much ground a person can cover and the amount of time you have available will probably be fairly limited. Another aspect to take into consideration is that even when an employee trusts you they may be unwilling to give an open and candid assessment of a situation, particularly if it means being critical of a fellow team member, supervisor or boss.

The conversations may not always be productive but they will, over time, deliver advantages. They will help you to form stronger relationships with your colleagues and subordinates and build up trust. Communication channels will improve and you can find out about problems you would otherwise not have heard about or better still, learn about issues before they become problems. Clearly, MBWA is not just taking a stroll around the office. It requires time, effort and commitment, but in addition to any tangible payoffs it might yield at some future date, you may also find that you enjoy it. <<< Judith Fortey >>>

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